

## JANUARY

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**Issue release date:** January 7

### **A New Year in Real Estate: Housing & the Economy**

Every new year brings with it changes to how real estate professionals conduct business. We highlight some of the key developments in licensing requirements, continuing education and more.

## FEBRUARY

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**Issue release date:** February 4

### **Top Producers**

What does it mean to be a top producer? We interview some of the industry's leading agents who reveal their secrets to real estate success.

## MARCH

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**Issue release date:** March 4

### **Real Estate Tech: New Tools, Trends & More**

From new social media networks to mobile apps to virtual reality, we help agents understand how to use technology to facilitate better relationships and improve their business.

## APRIL

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**Issue release date:** April 1

### **The Luxury Real Estate Market**

The luxury market is thriving, but how can agents position themselves to capitalize on the booming market? We show you how!

## MAY

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**Issue release date:** May 6

### **New Construction: The Latest in Real Estate Development**

We share our discussions with top developers on important trends in construction, the challenges developers face, issues of affordability and more. Plus, we highlight some of the most promising new construction and development projects!

## JUNE

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**Issue release date:** June 3

### **Agents' Choice Awards**

In our annual Agents' Choice Awards, we ask our readers to vote for their favorites in a variety of categories, including Industry MVP, Managing Broker of the Year and the Charitable Services Award.

## JULY

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**Issue release date:** July 1

### **Managing Brokers: How to Recruit & Retain Top Agents**

How do managing brokers recruit and retain top agents while maintaining an excellent company culture? They share their insights and further define what it means to be a leader.

## AUGUST

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**Issue release date:** August 5

### **Real Estate Auctions**

Agents with vast experience assisting clients in auction situations discuss how they analyze each property and the overall market to determine if it's the right fit.

## SEPTEMBER

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**Issue release date:** September 9

### **Real Estate Teams**

What makes real estate teams work? Some of the top local teams share their winning formula and how joining forces has benefits to both buyers and sellers.

## OCTOBER

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**Issue release date:** October 7

### **Who's Who in Residential Real Estate**

Our Who's Who issue features the best and brightest in real estate – including agents, brokers, lenders, developers and more!

## NOVEMBER

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**Issue release date:** November 4

### **Trends in Mortgage Lending**

From interest rates to tax reform and new technological advances, here are some of the factors that will shape mortgage lending in 2019 and beyond.

## DECEMBER

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**Issue release date:** December 2

### **Seeing 2020: Real Estate Predictions from the Experts**

To provide further insight into the new year of real estate, we assemble an expert panel of local association executives, CEOs, presidents, managing brokers, agents, mortgage lenders and more.